

SEEMA BABAN GUNJAL, ACMA

Email: cmaseema.gunjal@gmail.com

Mobile: +91-9870116330

Location: Gujarat, India | Languages: English, Hindi, Marathi

LinkedIn: www.linkedin.com/in/seema-gunjal-7ab097145

PROFILE SUMMARY

BUSINESS CONTROLLER | FINANCE CONTROLLER | FP&A Leader | BUSINESS Analyst

Strategic Finance Leader (CMA) with 16+ years of experience in business controlling, FP&A, and manufacturing finance across multinational organizations. Expert in driving financial performance, cost optimization, and profitability improvement through robust planning, forecasting, and business partnership with senior leadership. Strong track record in AOP/LRP, working capital management, investment appraisal, and decision support.

Led investment evaluations, restructuring business cases, and operational efficiency initiatives.

Skilled in SAP FICO, Power BI, and finance transformation tools, with deep expertise in standard costing, product profitability, inventory management, and governance. Recognized for enhancing financial controls, operational efficiency, and data-driven decision-making.

CORE SKILLS: Business Controlling | FP&A | Commercial Finance | Costing | Budgeting & Forecasting | Financial Modelling | Working Capital Management | CAPEX Evaluation | SAP FICO | Power BI | Compliance | Audit Management

CORE COMPETENCIES

- Business Finance & controlling – Plant / BU P&L Ownership | Costing (Standard & Actual), Variance analysis | Budgeting, Forecasting & financial Planning
- Manufacturing Finance – Cost per piece optimization | Under over absorption analysis | Inventory, WIP and working capital control
- Commercial Finance & Strategic Business partnering – Cross functional collaboration (Production, SCM, Sales) | KPI tracking and Performance improvement | Decision support for operations
- System & Transformation – SAP S/4HANA (controlling, COPA) | ERP driven Process improvements | Internal controls & audit readiness

PROFESSIONAL EXPERIENCE

➤ DORMER PRAMET INDIA PVT. LTD (Sandvik Group)

Business Control Manager | Manufacturing Finance & FP&A Lead | Aug 2022 – Present

- Lead end-to-end financial controlling activities for manufacturing operations covering cost accounting, inventory valuation, product costing, budgeting, forecasting, and management reporting.
- Partner closely with Operations, Supply Chain, Product Management, Commercial Teams, and Global Leadership to drive profitability and operational performance.
- Lead financial planning cycles, quarterly forecasts, annual budgets, and long-range business plans.
- Manage standard costing processes, product cost reviews, mfg. variance analysis, and cost-per-piece monitoring.
- Support SAP S4 HANA transformation initiatives including costing model validation, master data governance, and reporting process improvements.
- Monitor inventory valuation, WIP controls, production variances, and inventory optimization initiatives.
- Drive monthly management reporting covering sales, margins, manufacturing performance, operational KPIs, and financial performance.
- Lead investment evaluations, restructuring business cases, productivity improvement initiatives, and operational excellence projects.
- Support audit requirements and ensure compliance with internal control frameworks and corporate finance policies.
- Coordinate global and regional stakeholders across manufacturing, finance, supply chain, and commercial functions.

Additional Assignment: Acting Global Business Controller - Round Tool Division (Aug 2025 to Jan 2026)

- Provided global finance leadership support for operations across India and Brazil.
- Delivered performance reporting, forecasting, profitability analysis, and strategic business insights to senior management.
- Supported management decision-making through financial analysis, performance reviews, and business risk assessments across international operations.

Key Achievements:

- Developed automated KPI dashboards and management reporting tools, significantly improving decision-making speed and visibility of manufacturing performance indicators
- Successfully supported SAP S4 HANA transition and stabilization of manufacturing finance processes
- Improved forecasting accuracy through enhanced business partnering and variance tracking, enabling proactive cost management and improved budget adherence.
- Strengthened investment governance and business case evaluation processes.
- Improved cost per piece visibility and variance tracking, enabling targeted cost actions

➤ ABB INDIA LIMITED, VADODARA

Finance Controller | Sep 2019 – Aug 2022

- Led financial controlling and performance management for the local product line, partnering with Operations, Sales, Supply Chain, and Business Leadership to drive profitable growth and operational excellence.
- Managed annual budgeting, quarterly forecasting, monthly outlooks, and strategic planning processes, delivering actionable insights for business decision-making.
- Directed month-end closing activities, ensuring accurate and timely reporting of Orders, Revenue, Backlog, COGS, Gross Margin, POD, Letters of Credit (LC), and Bank Guarantees, while maintaining strong compliance and governance standards.
- Performed detailed variance analysis across revenue, margins, operational costs, and working capital components, identifying business risks and opportunities.
- Supported commercial decision-making through customer profitability, pricing analysis, and business performance reviews.
- Developed business cases and financial models to support investment decisions, growth opportunities, and business expansion initiatives.
- Led working capital improvement programs focused on receivables management, cash flow optimization, collections, and balance sheet performance.
- Coordinated statutory audits, internal audits, tax compliance, and internal control assessments, ensuring regulatory compliance and corporate governance adherence.
- Partnered with cross-functional teams to improve reporting accuracy, streamline financial processes, and enhance business performance visibility.

Key Achievements:

- Recipient of the Trail Blazer Award for outstanding business contribution and performance excellence.
- Improved forecasting accuracy and reporting effectiveness through enhanced financial reviews and variance analysis frameworks.
- Streamlined month-end closing and management reporting processes, improving reporting efficiency and data reliability.
- Strengthened working capital performance through targeted receivables and cash flow improvement initiatives.
- Enhanced financial governance, internal controls, and audit readiness through process standardization and compliance improvements.

➤ **FLUID CONTROLS PRIVATE LIMITED, MUMBAI**

Business Analyst | May 2017 – Sep 2019

- Managed budgeting, forecasting, management reporting, and month-end financial processes.
- Conducted product costing, break-even analysis, and profitability assessments.
- Supported strategic planning through market intelligence and competitive analysis.
- Assisted M&A evaluations and business investment reviews.
- Supported government tendering and bidding activities.
- Led GST implementation and finance process standardization.
- Participated in due diligence activities related to organizational restructuring.

➤ **INGRAM MICRO INDIA LTD., MUMBAI**

Assistant Manager – Finance | May 2012 – Apr 2017

- Managed financial reporting, budgeting, forecasting, and MIS activities.
- Supported financial planning and business performance reviews.
- Controlled fixed assets, inventory accounting, and compliance reporting.
- Assisted audit management and statutory compliance processes.

Key Achievement:

- Recipient of “Rising Star Award” for innovation and reporting excellence.

➤ **AEGIS LIMITED (ESSAR GROUP), MUMBAI**

Team Lead – Reconciliation | May 2010 – May 2012

- Led reconciliation, MIS reporting, and accounting operations.
- Managed project migration initiatives within shared services operations.
- Supported statutory reporting, compliance, and process improvements.
- Ensured data accuracy and financial reporting integrity.

EDUCATION

- **CGMA**, (AICPA & CIMA, UK) Strategic Level – (Appearing Nov-2026)
- **Cost and Management Accountant (CMA)** - Institute of Cost Accountants of India – (Dec 2009)
- **Bachelor of Commerce (B. Com)** - Mumbai University – (2007)
- **GST certification** – ICAI – (2018)

TECHNICAL SKILLS

ERP & Finance Systems: SAP S4 HANA ,SAP FICO, BPC, One Stream, Hyperion, ABACUS, MS office

Analytics & Reporting: Power BI, Advanced Excel, Financial Modelling, Dashboard Reporting

AWARDS & RECOGNITIONS

- Trail Blazer Award – ABB India
- Rising Star Award – Ingram Micro India
- Certificate of Excellence – Aegis Limited