

RESUME

DHANANJAY TAWARE

Mob No- 9284318500

dhananjaytaware1987@gmail.com

PROFILE

Passionate individual having 6 years of Experience in sales, food industry and insurance field.

Good Communication skills.

Hardworking.

Knowledge about finance & insurance industry.

Experience in various fields throughout career.

EMPLOYMENT HISTORY:

- ☐ **Worked as a Fruit Procurement Executive at PHALANI FRESH PVT LTD CO. for 7 Month from May 2016 to NOV 2016.**

Roles and Responsibilities:

- Fruit contract with farmers to Purchase fruit.
- Fruit packaging in farm and send to carefully in company.
- Availability of Fruits as per company requirement.

- ☐ **Worked as a Dealership Sales consultant for various Automobile dealers for 2 years from Dec 2016 — Dec 2018**

Roles and Responsibilities:

- Day to Day sales related work
- Achieved sales in a month more than target given by the management.
- Recognised by MARUTI SUZUKI INDIA Ltd. As an Emerging Star Award.

- ☐ **Worked as an Agency Development Manager in MAX LIFE FINANCIAL SERVICES for 1.7 years from March 2019 - August 2020**

Roles and Responsibilities:

- Day to Day insurance related activities.
- Direct Agent Advisor development, Retention and customer handling.
- Customer services and satisfaction.
- Awareness to customers about financial planning.

- ☐ **Worked as a Corporate Agency Manager in HDFC LIFE FINANCIAL SERVICES for YES Bank Bancassurance from March 2021.**

Roles and Responsibilities:

- Day to Day insurance related activities.
- Customer handling with bank sales officers.
- Providing insurance facilities for banking customers.
- Responsible for to enhance bank insurance business.

☐ **Worked as a Corporate Agency Manager in EXIDE LIFE FINANCIAL SERVICES for Bancassurance from December 2021 to March 2022.**

- Day to Day insurance related activities.
- Customer handling with bank sales officers.

☐ **Worked as a Taluka Co-Ordinator in AGRICULTURE INSURANCE COMPANY OF INDIA(AICL Ltd.) From Jun 2022 to August 2023.**

- Crop Insurance
- Agriculture Insurance Related Activates

☐ **Worked as a Taluka Co-Ordinator in BAJAJ ALLIEANZ GENERAL INSURANCE COMPANY OF INDIA From Jun 2024 to May 2026.**

- Crop Insurance
- Agriculture Insurance Related Activates

EDUCATION:

Sr. No.	Degree	Institution	Passout Year	Percentage
1	B.Sc. Agri	M.P.K.V. Rahuri	2010	66.16 %
2	H.S.C.	N.R.Highschool	2005	55.17 %
3	S.S.C.	N.R.Highschool	2002	63.17 %

SKILLS:

- Good knowledge about finance.
- Fast Learner
- Effective time Management.
- Good Communication Skills.
- Team Work.
- Computer related soft skills.

PERSONAL DETAILS:

DOB: - 28th December 1987.

Address: - At-Sambhajnagar, Post- Shivnagar, Tal Baramati, Dist- Pune 413116

Language Known: - Marathi, Hindi, English.

DATE: -

SIGN:-

PLACE:-