

Manoj Kumar Singh

CPA (US) | CMA (US) | MBA (Finance) | MIPA (AUS) | AFA (UK) | M.Com
ACCA (10/13) | CA (Pursuing)

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Location: Ghana | Permanent Address: Uttar Pradesh, India



EXECUTIVE SUMMARY

I am a finance leader with 25+ years of experience with businesses in manufacturing, retail, agriculture, and infrastructure across India and Africa. I currently serve as General Manager at Seven Seas Salt Limited, part of Lagata Group - a diversified international group headquartered in London with global revenues of over USD 2 billion and USD 2.5 billion in assets under management. I report to the Segment MD and Group Chairman, with responsibility for Finance, Administration, and Legal Compliance.

CORE COMPETENCIES

- **Corporate Finance & Strategy:** P&L impact | Strategic growth | Capital management | Value creation
- **Financial Planning & Analysis (FP&A):** Performance management | Budgeting | Forecasting
- **Manufacturing & Operational Finance:** Operational efficiency | Cost management | Process improvement
- **Project & Infrastructure Finance:** Capital project evaluation | CAPEX governance | Investor relations
- **Financial Reporting & Compliance:** IFRS | US GAAP | Audit management | Risk governance
- **Treasury & Working Capital:** Cash flow management | Liquidity optimization | Capital allocation

PROFESSIONAL EXPERIENCE

Seven Seas Salt Limited (Lagata Group) – Ghana

General Manager

(Oct 2020 – Present)

Financial Controller

(Aug 2011 – Oct 2016)

- Managing multi-country investments across solar saltworks, refinery, jetty, and shipping projects.
- Leading financial strategy and administration to optimize working capital and strengthen cash flows.
- Managing board-level reporting and ensuring compliance with financial regulations.

Groupe Jambo SARL – DR Congo

Financial Controller

(Oct 2018 – Sep 2020)

- Reduced receivables by 18%. Renegotiated supplier credit terms.
- Decreased inventory loss by 20% with strong internal controls.
- Participated in verification and valuation of assets worth over \$80M.

Deli Frost Caterers Nigeria Limited (Frost Holdings Group) – Nigeria

Financial Controller

(Feb 2018 – Sep 2018)

- Optimized A/R processes, reducing balances by 12% and ensuring audit compliance.
- Improved financial efficiency, reduced team headcount by 20%.
- Streamlined reporting and controls, enhancing transparency and decision-making.

Fabrimetal Ghana Limited (MMD Steel Group) – Ghana

Finance Manager

(Nov 2016 – Jan 2018)

- Increased credit facility from \$2M to \$2.5M.
- Delivered 8% savings in operational expenses.
- Reduced import duties from 20% in general to 5% concessional.

Contec Global India Private Limited (Contec Global Group) – India

Accounts Manager

(Jan 2008 – Jul 2011)

- Contributed to Group Finance Manual development, managed reporting, compliance, and taxation for Indian operations.

EARLY CAREER

- **Accounts & Inventory Officer**, Solectron EMS India Limited (Now Flex Limited) (Nov 2006 – Nov 2007)
- **Audit Assistant**, Mittal Agarwal & Beriwal, Chartered Accountants (Aug 2003 – Oct 2006)
- **Article Clerk**, Gupta & Goel, Chartered Accountants (Jul 2000 – Jul 2003)

PROJECTS

- Egypt: Solar Saltworks – 2,000 acres (preliminary phase)
- Egypt: Salt Refinery – 300 TPD (preliminary phase)
- Senegal: Solar Saltworks – 24,000 acres (preliminary phase)
- Ghana: Export Jetty – 300 MTRS (preliminary phase)
- Ghana: Solar Saltworks Expansion – 3,000 acres (in-progress)
- Ghana: Seawater Pump Station – 10,000 M3/H (2021)
- Ghana: Salt Refinery – 200 TPD (2014)
- Ghana: Solar Saltworks – 2,500 acres (2013)

EDUCATION & CREDENTIALS

- Pursuing Chartered Accountant (CA), Institute of Chartered Accountants of India
- Pursuing Chartered Certified Accountant (ACCA) 10/13
- Certified Public Accountant (CPA), American Institute of Certified Public Accountants, USA (2025)
- Associate Financial Accountant (AFA), Institute of Financial Accountants, UK (2024)
- Member (MIPA), Institute of Public Accountants, Australia (2024)
- Certified Management Accountant (CMA), Institute of Management Accountants, USA (2023)
- Master of Business Administration (MBA), Sikkim Manipal University, India (2007)
- Master of Commerce (M.Com), CSJM University, India (2007)
- Bachelor of Commerce (B.Com), CSJM University, India (2000)

CERTIFICATIONS & TRAINING

- Certified in QuickBooks, Intuit (2025)
- MDP on Personality Development & Customer Service Skills, Ministry of MSME (2006)
- Certified in Computer Applications (2005)
- NCC "B" Certificate, National Cadet Corps, Air Wing (1999)
- NCC "A" Certificate, National Cadet Corps, Air Wing (1995)

TECHNICAL SKILLS

ERP: SAP-B1 | MS Dynamics NAV | QuickBooks | Tally.ERP 9 | Orion 11j | EnQuest | FSIS | eBiznet
Geographic Experience: India | Nigeria | Ghana | DR Congo

AWARDS & RECOGNITION

- Star Performer: Recognized for overall performance – Fabrimetal Ghana Limited (Aug 2017)
- Best Employee: Delivered timely stock count audits – Solectron EMS India Limited (Jan 2007)