

Pravin L. Guldagad

7040500636

SUMMARY

Dedicated and results-oriented pharmacy professional with a Bachelor of Pharmacy (B.Pharm) degree and 10 years of experience in the retail pharmacy industry. Experienced in managing pharmacy operations, driving sales growth, leading teams, maintaining inventory, and delivering excellent customer service. Proven ability to achieve business targets, improve operational efficiency, and ensure customer satisfaction through effective leadership and pharmacy expertise.

EDUCATION

Bachelor of Pharmacy (B.Pharm)

EXPERIENCE

Store Manager

Present
Ulhasnagar

Zeno Health Pharmacy

- Managing overall store operations and daily business activities.
- Driving sales growth and achieving monthly business targets.
- Handling inventory management, stock control, and replenishment.
- Leading and motivating store staff to improve performance.
- Ensuring excellent customer service and customer retention.
- Managing prescription dispensing and generic medicine conversion.
- Monitoring store profitability and operational efficiency.
- Maintaining compliance with pharmacy standards and company policies.

Previous Experience

5 Years

Forever Medicare Wellness

- Managed pharmacy operations and customer service activities.
- Handled medicine dispensing, inventory management, and sales.
- Assisted customers with healthcare product recommendations.
- Maintained accurate stock records and ensured product availability.

TECHNICAL SKILLS

Store Operations Management
Retail Pharmacy Management
Team Leadership
Sales & Business Development
Inventory Management
Customer Relationship Management
Prescription Handling
Generic Medicine Conversion
Target Achievement
Staff Training & Development
Operational Excellence
Communication & Problem-Solving

CAREER OBJECTIVE

Seeking a challenging opportunity as a Store Manager where I can leverage my 10 years of retail pharmacy experience, leadership capabilities, and operational expertise to contribute to organizational growth, enhance customer satisfaction, and achieve business excellence.

PERSONAL DETAILS

Name: Pravin L. Guldagad Mobile: 7040500636 Current Designation: Store Manager Current Organization: Zeno Health Pharmacy, Ulhasnagar

DECLARATION

I hereby declare that the information provided above is true and correct to the best of my knowledge and belief.

Date: _____ Place: _____ Signature: Pravin L. Guldagad