

Makrand Yashwant Deshpande

Present Address – Ramkund A towers 1st floor laxminagar Near civil court phaltan
dist Satara.

Email : mdmdeshpande154@gmail.com

Date of Birth : 09 September, 1977

Mobile : 9890368083

Career Objective

To reach the Pinnacle of the corporate / Entity through continuous learning and self-development.

Work experience

Senior Relationship Manager

Location : Baramati

Piramal Capital and Housing finance

March 2025 to till date

Key Result Area

- Builder Visit
- Working on legal and technical documents
- New source find
- File login to disbursement process
- BSA/DSA visits

Sr. Sales officer G-2 /Relationship_manager (Kolhapur)

HDFC Sales Pvt. Ltd.

June 2022 to 15 Jan 2025

Key Result Area

- Builder Visit
- Working on legal and technical documents
- New source find
- File login to disbursement process

Regional Business Manager (South Zone)

Walker Footwear Industries Ltd., Pune

November 2009 To March-22

Key Result Area.

- Finalise work order from MNC with good margins and quantity.
- Create pipe line orders and expected tie-up companies data
- Appointing new dealer as per required area and grooming them to generate more

business and revenue.

- Handling, managing & Monitoring sales team at Bangalore & Chennai and consisting developing their portfolio and revenue.
- Sales & Revenue MIS reporting to the Board of Directors on monthly basis.
- Develop relationship with MNC H.O.D and purchase department

Educational Qualifications -

Qualification	Year	University
Bachelor of Commerce	1999-2000	Pune University

Computer Literacy - Completed Basic Course from Yashwantrao Chavan Mukta Vidyapith, Bhore.

Hobbies & Interests

- Maintain Fitness
- Travelling and visiting new places