

NAGAPRASAD SHANKAREGOWDA

MANAGER - FINANCIAL PLANNING, BUDGETING, COSTING & REPORTING

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To lead FP&A, costing, and commercial finance functions in a growth-oriented organization, driving profitability, financial governance, and strategic decision-making through data-driven insights and robust financial frameworks.

Core Competencies

- Financial Planning & Analysis (FP&A)
- Strategic Cost Management
- Budgeting & Forecasting
- Profitability & Margin Optimization
- Commercial Finance & Pricing Strategy
- IFRS Compliance & Financial Reporting
- Business Partnering & Stakeholder Management
- Financial Modeling & Scenario Analysis
- Supply Chain & Manufacturing Finance
- ERP & Finance Transformation
- Cost Accounting and Finance Control Role

Certification & Course



IFRS 15 – Revenue Recognition Certification

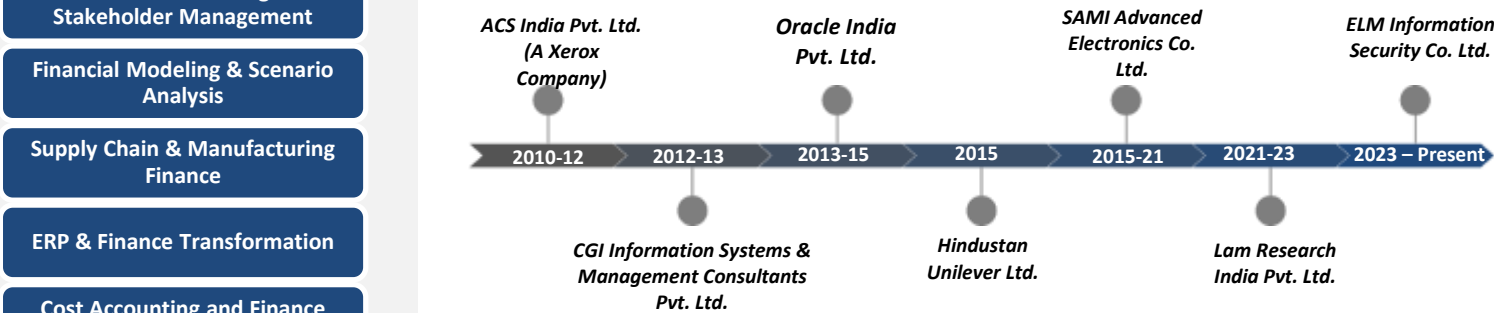
Major Highlights

- Delivered cost optimization of approximately SAR 175 million by driving enterprise-wide cost control initiatives and implementing structured allocation frameworks, improved overall financial efficiency.
- Designed and institutionalized a full cost allocation and Activity-Based Costing (ABC) framework, transformed financial transparency and enabled accurate profitability tracking across business units.
- Managed & optimized a corporate overhead base of SAR 900 million, strengthened

Profile Summary

- Finance leader with 16+ years of experience across IT (4years) and Manufacturing sector (13+ years) in field of semiconductor, electronics, FMCG, and automotive sectors, specializing in FP&A, Budgeting, costing, and commercial finance, enabling strategic decision-making and sustainable profitability.
- Currently leading enterprise-wide financial planning, budgeting, forecasting, Contract pricing, costing, and reporting functions, delivering robust governance frameworks and actionable insights to senior leadership for business performance optimization.
- Strong expertise in profitability analysis, pricing strategy, and margin management, partnering with cross-functional teams to align financial outcomes with business objectives & operational efficiency.
- Proven track record in IFRS-compliant financial reporting and governance (IFRS 15/16), ensuring accuracy, audit readiness, and regulatory compliance across complex global environments.
- Advanced capability in financial modeling, analytics, and ERP systems (SAP S/4HANA, Oracle), leveraging data-driven insights and automation to improve forecasting accuracy and executive decision support.

Career Timeline



Work Experience

Mar 2023 – Present: ELM Information Security Co. Ltd. | Manager – Financial Planning, Budgeting, Costing & Reporting

- Steering organization-wide financial planning, budgeting, Forecasting, costing and reporting activities for parent company and overall, 5 subsidiaries, consolidating Capex and Opex structures to reinforce financial discipline and governance standards.
- Handling annual budget preparation, group-level budget consolidation, intercompany cost transactions, and related-party transaction eliminations to ensure accurate financial reporting
- Handling Monthly and Quarterly Performance analysis of across business lines and subsidiaries and Manage Quarterly BOD reporting for budget vs Actual and profitability analysis.
- Building and formalizing an end-to-end cost allocation architecture, redefining cost center and profit center frameworks to drive enhanced financial visibility and structured reporting.
- Driving enterprise profitability assessment through detailed P&L evaluation, financial modeling, and performance analytics, supporting leadership with actionable insights on margin and cost efficiency.
- Engage Business Unit and Sales team for Business fiancé function to measure the Bidding strategies, pricing methodologies for Project Bidding and Product sales contracts.
- Instituting robust financial monitoring mechanisms for R&D expenditures, enabling assessment of cost utilization and alignment with product revenue outcomes.
- Advising business stakeholders on investment feasibility, pricing decisions, and financial strategy, contributing to stronger commercial decision-making and enterprise performance management.
- Orchestrating cross-functional alignment with corporate and business teams to embed profitability KPIs, ensuring cost optimization initiatives are translated to measurable financial performance.
- Overseeing product and project-level labor absorption and indirect cost distribution, ensuring accurate cost attribution and clear visibility into service line profitability and margins.
- Administering post-merger and acquisition financial activities, including related party transactions, transfer pricing, intercompany costing, and consolidation reporting, along with elimination of intercompany balances.

cost governance & improving visibility into cost drivers and allocation efficiency.



Led end-to-end margin forecasting & BOM-level cost analysis for complex product portfolios, enhanced forecast accuracy & enabled data-driven pricing & portfolio decisions.



Successfully implemented IFRS 15-compliant revenue recognition frameworks across contract-driven environments, ensured regulatory compliance & strengthening financial reporting integrity.



Successfully led end-to-end finance transition for 2 major mergers, integrated Tabadul Co. (SAR 600M revenue) and Thiqah Co. (SAR 1.8B revenue) into ELM, ensured seamless financial consolidation, process alignment, and reporting continuity.



Technical Skills

ERP & Financial Systems: SAP S/4HANA, SAP FICO, SAP Fiori, Oracle ERP (R11i), Clarity AIM

Data Analytics & Visualization: Power BI, Oracle Discoverer, Phoenix Reporting Tools

Microsoft & Productivity Tools: Advanced Microsoft Excel, PowerPoint, MS Word

Accounting & Legacy Systems: Tally ERP 7.2, GL Reconciliation Tools



Academic Details

- 2010
MBA in Finance
Mangalore University
- 2008
B.Com.
Kuvempu University
- 2008
Diploma in Computer Applications

Apr 2021 – Mar 2023: Lam Research India Pvt. Ltd. | Lead Financial Analyst

- Owned and governed the complete cost and margin forecasting cycle for the Etch product portfolio, aligned financial projections with business strategy and operational priorities while ensuring high forecast accuracy.
- Led dual quarterly financial review cycles (QXR & QCR), presenting structured variance analysis, financial risks, and performance drivers along with actionable recommendations to senior leadership.
- Collaborated extensively with business units and cross-functional stakeholders to validate SKU-level margin assumptions, ensuring consistency, alignment & reliability in quarterly & long-range forecasts.
- Produced comprehensive financial performance analysis including QoQ, YoY, and Forecast vs Actual comparisons, supported by detailed executive commentary to facilitate informed decision-making.
- Conducted deep-dive financial evaluations including labor cost analysis for next-generation tools, portfolio margin assessments, pricing insights, and scenario-based modeling, while also supporting customer/account reviews and ad hoc financial investigations.

Dec 2015 – Feb 2021: SAMI Advanced Electronics Co. Ltd. | Senior Cost Accountant

- Led enterprise-wide gross margin analysis and delivered IFRS-compliant financial reporting, provided leadership with clear insights into profitability, cost structures, and overall financial performance.
- Designed and maintained CEO and management dashboards, offering real-time visibility into contract performance, financial health, and key operational metrics.
- Partnered with business units and operations teams to govern revenue streams, supplier costs, and contract financials, ensured accuracy and control over financial outcomes.
- Managed the full lifecycle of contract costing and profitability, including budgeting, bid evaluation, cost tracking, and monitoring of Project Cost Ratio (PCR) performance.
- Directed cost accounting operations covering job costing, inventory valuation, variance analysis, labor absorption, overhead allocation, and provisioning (ECL, obsolescence, warranty), while acting as the primary finance liaison for external audits conducted by Deloitte.

Apr 2015 – Dec 2015: Hindustan Unilever Ltd. | Supply Chain Finance Officer

- Managed end-to-end cost structures for international manufacturing operations, ensured transparency and control across production, procurement, and supply chain finance activities.
- Owned product costing processes across multiple categories including raw materials, packaging materials, finished goods, promotional items, and subcontracted production.
- Directed plant-level financial processes including conversion cost allocation and cost absorption aligned with production volumes and operational outputs.
- Facilitated transfer pricing mechanisms, purchase price variance (PPV) analysis, and subcontracting cost evaluations, supported regional and country-level financial oversight.
- Led standard cost forecasting and variance analysis by partnering with procurement and operations teams to manage cost fluctuations and pricing dynamics.
- Delivered BOM-level cost projections and structured variance reporting with detailed financial insights, enabled leadership to drive informed decisions and cost optimization initiatives.

Feb 2013 – Apr 2015: Oracle India Pvt. Ltd. | Manufacturing Accountant

- Managed inventory and manufacturing finance operations across EMEA regions, ensured financial accuracy, compliance, and transparency across hardware and spare parts portfolios.
- Led standard costing processes, BOM rollups, and costing activities for New Product Introduction (NPI), ensured cost integrity through structured reviews and updates.
- Strengthened balance sheet governance by managing excess and obsolete inventory reserves, amortization schedules, in-transit aging, and inventory write-offs in line with accounting standards.
- Collaborated with FP&A, planning, and operations teams to support demand-supply alignment, budgeting, cost forecasting, and repair/scrap planning activities.
- Owned month-end close processes including GL reconciliations, intercompany accounting, roll forwards, and variance resolution to ensure timely and accurate financial reporting.
- Delivered detailed inventory analytics and performance insights to leadership while also leading SOX compliance initiatives and supported external audits conducted by EY.



Previous Experience

Jul 2012 – Feb 2013: CGI India Pvt. Ltd. | Business Analyst

Jun 2010 – Jul 2012: ACS India Pvt. Ltd. (A Xerox Company) | Associate Accountant



Personal Details

Languages Known : English, Hindi, Kannada
Date of Birth : 19th May '1986