

Pratik Kumar
Research Analyst

Email: pratikkumar7@yahoo.in
Address: C11, Krushnayog Township,
Suryanagari, Baramati, Pin- 413133
Phone: +91 9890384778
Nationality: Indian
LinkedIn: [Pratik Kumar](#)

OBJECTIVE

Accomplished professional with a proven track record of excellence in project consulting, research, and meticulous analysis. Possess a wealth of experience collaborating with prominent corporate entities to drive strategic initiatives. Exemplifies an unwavering dedication to the realm of consulting services. Proficient in the adept synthesis and application of forefront research and emerging trends within the domain of the expert network industry.

EXPERIENCE

Pune
Nov2024-Present

Business Analyst
The Expert Point

- Lead and coordinate project analyses to ensure accurate alignment between client requirements and the most suitable industry experts.
- Act as a strategic bridge between clients and top-tier professionals by understanding project goals and translating them into targeted expert engagements.
- Utilize in-depth knowledge of expert networks to identify and connect with high-quality specialists across various industries and geographies.
- Apply advanced lead generation techniques to source the right profiles efficiently, ensuring quality and relevance.
- Conduct comprehensive web research to support expert identification and validate credentials, enabling informed decision-making.
- Deliver tailored solutions based on each client’s unique needs, contributing to high client satisfaction and project success.
- Continuously adapt and optimize outreach strategies to stay aligned with evolving market dynamics and client expectations.

Bangalore
Feb 2024 to
Nov 2024

Business Analyst
Vedak: Expert Network

- Facilitated client connections with industry experts through rigorous vetting processes, aiming to provide informed insights, add substantial value, and establish a competitive edge
- Executed comprehensive research tailored to meet the specific needs of each project
- Played a key role in supply chain projects for a diverse array of global entities, including Market Research Firms, Professional Services Firms, Consultancy Firms, Investment Management Firms, and Corporations
- Collaborated on international projects with consulting clients, actively contributing to the development of a robust network of senior industry experts across sectors such as oil & gas, telecom, food, and beverage
- Implemented strategic recruitment and negotiation initiatives to secure the participation of relevant experts for consultations

Pune
Feb 2021 to
Sept 2023

Research Associate
Knowledge Ridge

- Connecting clients with relevant industry subject matter experts by conducting a thorough vetting and phone interview process to make informed decisions, create value, and gain a competitive edge.
- Performed in-depth research based on the projects
- Worked on Supply chain projects (upstream, midstream, and downstream) for Market Research Firms, Professional Services Firms, Hedge funds, Consultancy Firms, Investment Management Firms and Corporations across the globe
- Worked on projects with global consulting clients and have helped develop a pipeline of senior industry experts across industries such as oil & gas, telecom, food, and beverage etc.
- Strategically recruited and negotiated with relevant experts for consultations
- Experience in managing a team

Pune
Nov 2019 to
Jan 2021

Research Associate
Research N Reports

- Conducted thorough market analysis, offering insights on trends, growth opportunities, competitors, and market share, producing detailed reports.
- Monitored company performance, offering improvement recommendations by integrating primary, secondary, and competitive intelligence for market analysis
- Planned, designed, and executed primary market research projects, collecting and analyzing data to develop and implement new business strategies

Pune
Dec 2017 to
Sept 2019

Research Associate
SgurrEnergy India Private Limited

- Providing engineering expertise from project inception to completion, including feasibility studies, construction oversight, andproject acceptance
- Managing and supporting solar projects globally, particularly those oflarge-scale capacity
- Efficiently handling multiple projects simultaneously to meet strict deadlines. Drafting Concept Notes, Detailed Feasibility Reports, andProject Reports
- Offering technical consultancy to clients, overseeing all aspects ofSolar PV projects, such as resource assessment, due diligence, andfeasibility studies
- Researching new technologies, trends, and materials for optimalenergy output. Analyzing and synthesizing Renewable Energy Policies, Solar Policies, and Schemes. Monitoring the RenewableEnergy Market for business opportunities

EDUCATION

Pune
Jul 2014 to
Jul 2016

Master of Science in Physics, 69%
Savitribai Phule Pune University

SKILLS

- Excellent problem-solving skills
- Excellent attention to detail
- Ability to multi-task, strong planning and organizing skills
- Possess highly developed interpersonal, analytical, and communication skills
- Strong personal skills, enthusiastic, critical thinking, flexibility

LANGUAGES

English
Advanced

STRENGTHS

Adaptable
Confident
Honest
Punctual
Trustworthy