



AKSHAY PAWAR

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PERSONAL SUMMARY

Dynamic professional with extensive experience at Reliance Retail Ltd, excelling in quality assurance and supply chain coordination. Proven track record in data analytics and category management, driving significant improvements in product quality and customer satisfaction. Adept at root cause analysis, fostering cross-functional collaboration to enhance operational efficiency.

SKILLS

- Quality assurance processes
- Supply chain coordination
- Data analytics
- E-commerce platforms
- Root cause analysis (RCA)
- SAP software proficiency
- Sales analysis
- Category management

EXPERIENCE

DEPUTY MANAGER, 08/2021 - Current

Reliance Retail Ltd, Pune, India

- Monitored daily sales performance and conducted regular store visits to ensure adherence to merchandising standards.
- Planned and executed seasonal campaigns and promotions to boost category visibility and customer engagement.
- Forecasted daily and weekly fruit demand based on historical sales data, seasonality, store-level trends, and promotional plans.
- Prepared accurate indents to ensure timely procurement and availability of fresh fruits across distribution centers and retail outlets.
- Maintained optimal stock levels to balance product availability and freshness while minimizing wastage and overstock.
- Oversaw the implementation and maintenance of quality standards across operations to ensure compliance with regulatory and organizational benchmarks.
- Conducted regular audits, process reviews, and risk assessments to uphold product quality and safety.
- Execute training and orientation to DC staff on all quality aspects and testing methods. Sampling technique, sorting, grading, and sensory evaluation of all fruits and vegetables.
- Analysed customer feedback and complaints to determine root causes of issues, and develop corrective actions.
- Conducted market analysis to identify trends, set competitive pricing, and develop category strategies to boost sales and profitability.

- Oversaw the implementation and maintenance of quality standards across operations to ensure compliance with regulatory and organizational benchmarks.
- Develop competitive pricing strategies to balance customer satisfaction and profitability.
- Monitor category performance and profitability, adjusting strategies as needed.

QUALITY CONTROLLER, 10/2019 - 07/2021

Innovative Retail Concepts Pvt. Ltd (Big Basket), Pune, India

- Supervise daily quality inspection during incoming material, picking product, and up to the delivery of product.
- Conduct daily pre-dispatch quality checks on all product lines picked for Progressive orders.
- Provide accurate and timely Quality reporting, such as Pick Quality report, complaint, and write-off report.
- Monitored customer complaints and feedback to improve product quality.
- Responsible for inspecting and documenting all incoming fruit, vegetables, and packaging materials, and ensuring all product quality standards are adhered to.
- Perform routine quality and condition inspections on existing inventory to assist in first-in, first-out (FIFO) stock rotation.
- Implement HACCP audit for Cut Veg Production unit.
- Analysed data from customer complaints to identify trends or areas needing improvement in the product.
- Conducted regular audits to verify that suppliers meet established quality standards.
- Investigated customer complaints and documented root causes and corrective actions. and preventive measures.

ASSISTANT CERTIFIER, 04/2018 - 10/2019

CU Inspection India Pvt. Ltd, Navi Mumbai, India

- Contracted new clients for organic certification, dealing with NOP, USDA-NOP, EU, JAS, Bio Suisse, and Naturland Organic Standards.
- Handled processing, trading, ICS-Grower Group, and individual production project for organic certification, internal coordination, and coordinating with the clients, responding to function-related requests from clients, and reviewed applications and documentation for organic certification. Organised and maintained filing systems for documents and records.
- Internal coordination and coordinating with clients, responding to function-related requests.
- Review application and documentation for organic certification from clients.
- Maintained comprehensive records of all costing activities and documents for audit purposes.

TRAINEE AGRICULTURE OFFER, 02/2016 - 03/2018

Cane Agro Energy India Ltd, Satara, India

- Contract farming with farmers for sugarcane, maintain farmers' sugarcane plot records, and conduct geographical and socio-economic surveys of the village.
- Developed and implemented agricultural policies to ensure compliance with local, state, and federal regulations.

- Organised training programmes for farmers on the latest techniques in crop production.
- Conducted research to evaluate new farming methods and technologies.
- Provided technical advice to farmers on soil fertility, irrigation systems, pest control, and other agricultural issues.

EDUCATION

Mahatma Phule Agriculture University, Rahuri, Sangli, MH, 2015
Bachelor of Science: Agriculture

- CGPA: 72.0%

CERTIFICATIONS

- Certified Excel Skills for Business Essentials Through Coursera
 - Foundation course Power BI
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LANGUAGES

English, Marathi, Hindi

ACCOMPLISHMENTS

- Execute store Loss project at Pune and achieve 40-45% reduction in store losses at Reliance Retail Ltd.
- Recognized as Best Employee in Quality Function for outstanding performance and team contributions in Big basket Pune Region
- Successfully Organic Certified Premium Fruit Business at Reliance Retail Ltd
- Successfully completed HACCP Certification processing unit at Big basket