

RESUME

NEVASE DATTATRAY ANNA

A/t Post - Medad

TAL -Baramati Dist - Pune -413102

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CARRIER OBJECTIVE:

To utilize the opportunities of working with a reputed and progressive organization, where I can enhance my professional skill and strength in conjunction **with the Company's goal and objectives and face new challenges.**

Qualification :

Examination	Board/University	Year of Passing	Marks (in Percentage)
B.COM	Pune University	May 2012	58.83%
H.S.C.	Pune University	Feb 2009	56.63%
S.S.C	Pune Divisional Board, Pune	March 2007	54.52 %

PROFESSTION EXPERINACE :

SR.NO	COMPANY NAME	WORK TYPE
1	BAJAJ FINANCE LTD (DMA-Sales TW) April 2016 to 20 August	a) Responsibilities- Headlining customer enquiry for finance sales. b) Basic credit appraisals (TVR & Doc. Verification) c) Documentation and Agreement d) Customer follow-ups for sourced and approved cases
2	SHRIRAM CITY UNION FINANCE LTD (Two Sales Executive)21 August 2017 to 20 April 2021	a) Responsibilities-Headlining customer enquiry for TW finance sales b) Customer follow-ups for first EMI Five Reminded.
3	CREDITWISE CAPITAL PVT LTD(SENIOR REALATIONSHIP OFFICER)(18 Aug 2021 to 31 MAR 2023)	a) Dealer visit b) Daily follows -ups for Realationship officer.
4	CREDITWISE CAPITAL PVT LTD (RELATIONSHIP MANEGER) 1 Apr 2023 To 5 Nov. 2025) Responsibilities-Headlining Baramati Branch Team. b) Responsibilities Team follow-ups And Projection. C) Responsibilities Dealer visit. D) Responsibilities Team follow-ups for NS Collection

Operating systems:

- Completed Compulsory computer training.
- Good knowledge of MS Office applications.

- Extensive use of computers in various areas of work.
- Use of internet and allied applications.

DETAILED ROLE PROFILE Of Bajaj Finance LTD ...

- Develops a business plan and sales strategy at the dealership that ensures attainment of company sales goals and profitability.
- Adheres to all company policies, procedures and business ethics codes and ensures that they are communicated and implemented within the team.
- Conducts one-on-one review with all DMA's to build more effective communications, to understand training and development needs, and to provide insight for the improvement of DMA's sales/collection and activity performance.
- To maintain Business Quality/ Portfolio/Volume/Penetration
- Hiring, Training & Development of off rolls sale team to achieved targeted numbers. Verification of KYC, Customer personal interaction, Credit of each case as per defined company policy and norms. Collection of RC and resolution of FEMI and NS if any occurs due to different reasons

STRENGTH:

- WORK PRESSURE
- Flexible in Timings
- To Manage the adverse situation

Personal Details:

- Name:- Dattatray Anna Nevase
- Father's Name:- Anna Jagannath Nevase
- DOB:- 23rd Jan 1991
- Marital Status:- married
- Gender:- Male
- Languages known:- Marathi, Hindi, English

DECLARATION:

With the above-mentioned records I hereby present myself in front of your esteemed organization with confidence to perform the best and ready to all challenges and opportunities in the way of development. If given an opportunity to serve I assure than my performance would be whole hearted, dedicated and always to the best of my capacity and in the prestige of the Institute.

Date:

Place: Baramati

(Dattatray Anna Nevase)