

PRAKASH B. DIVATE

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Career Objective

To seeking a challenging and responsible position in a professionally managed organization where I can contribute the best of my skills and efforts for the continued growth of the company and expertise.

Work Experience

Company Profile: CPF INDIA PVT LTD. operates integrated Businesses- Farm, Feed, Food Operating under multinational environment standards of corporate governance & responsible.

Department: Procurement (RM Purchase)

Job Profile: Working as Asst. Section Manager from Mar 2013 - till date and responsible for below activities.

- Successfully handled material resource planning and sourcing for procurement of, Raw materials.
- Identified and developed alternate vendor source for cost effective procurement of materials and monitored performance of the vendors based on various criteria such as timely delivery and credit terms quality.
- Negotiating contracts to reduce costs and achieve maximum efficiency
- Analyze the local market condition and competitor strategy.
- Conceptualized and implemented strategies for effective management of store operation, inventory control and space saving.
- Executed Bulk maize buying (Procurement in hydraulic trucks in loose form) reducing labour, bag cost and faster loading & unloading.
- Spot passing contracts for cost saving and for educating supplier about quality parameters.
- Direct procurement of maize from FPOs, traders, and farmers through buyback.
- Export/Import Container stuffing Maize & Soya Doc material.
- Major Commodity Procured- during working with organization procured more than 45 types of Raw material and minerals suitable for poultry, cattle and Aqua feed manufacturing such as Maize & By Products, Rice & By Products, Mustered Doc, Wheat & By Products, Rice Bran Oil, Molasses, DDGS, Other Protein & Carbohydrate Commodities, Salt & Minerals.

Educational Qualification

| Year | Qualification | Institute | University | Marks |
|------|-----------------|---|--|-------|
| 2013 | MBA (Marketing) | Institute Of Industrial & computer & Research, (IICMR) Pune | University of Pune | 54% |
| 2011 | BBA (Marketing) | New Arts & Commerce College, Ahmednagar | University of Pune | 52% |
| 2007 | Class XII | New Arts & Commerce College, Ahmednagar | Maharashtra State Board of Secondary & High Secondary Education Pune | 58% |
| 2005 | Class X | Shri Dnyaneshwar Vidyalaya Rui-Chhatrapati. | Maharashtra State Board of Secondary & High Secondary Education Pune | 51% |

Technical Skills

* ERP (SAP-MM) used for Generate vendor code, PO Creation.

* Microsoft Office Suite

* Market Research

Academic Project's

Project Title: - "To Study Customer Satisfaction for Kirloskar Genuine Spares and after Sales Service of Kirloskar Genset in Ahmednagar District" || 15 May – 15 July 2012 ||

- Conducted Customer Satisfaction Survey
- Daily Reporting to Senior Manager regarding Market Survey.
- Making Annual Maintenance Contract with Respective Customer.
- Maintain Customer Repo Through Frequent Visits.

Extra-Curricular Activities

- National Service Scheme
- Participant in the College Young Leader Conference.

Personal Information

D.O.B. : 08th Sep 1989

Interest : Reading Newspaper, Traveling, Listening Music & Networking

Language : English, Hindi, Marathi

Place : Ahilyanagr, MH.