

Machindra Pawar

AGRICULTURAL ENGINEER



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SKILLS

- Client relationship management
- Market analysis
- Strategic decision-making
- Innovative problem solving
- Team collaboration
- Territory Performance

LANGUAGES

- English
- Marathi
- Hindi

HOBBIES

cricket
Kabaddi
chess



PROFILE

Machindra Hanmant Pawar, a B.Tech Agricultural Engineer with a CGPA of 8.67, has hands-on experience in cultivating strong client relationships through a 6-month internship at Mahindra & Mahindra Group. Currently working as a Territory Manager at VST Tillers Tractors Ltd since June 10, 2024, I am possessing strong expertise in agricultural machinery marketing and delivering top-notch service.



WORK EXPERIENCE

VST tillers tractors Ltd 2025 - PRESENT

Territory Manager

- Developed and maintained relationships with key clients to secure repeat business and loyalty.
- Conducted market analysis to identify new opportunities and strategies for revenue enhancement.
- Provided regular updates to senior managements on territory performance, challenges, and strategic opportunities. Monitored competitor activities, providing timely reports to management for strategic decision-making.

Mahindra & Mahindra 2024

Intern in Mahindra & Mahindra Group.

- Shadowed daily activities of office staff to gain understanding of scope of work.
- Contributed to project management task, tracking progress and coordinating with team members for timely completion.
- Participated in brainstorming sessions, offering innovative ideas for project improvements and problem-solving.
- Providing administrative support to multiple departments, adding in the smooth running of day-to-day operations.
- Handled phone calls and responded to emails on behalf of staff, keeping senior members free to focus on larger issues.
- Registered information on database to preserve accurate details.



EDUCATION

B. Tech agricultural engineering with 8.67 2020 - 2024

CGPA

Maharashtra institute of technology Aurangabad

HSC with 70% 2019 - 2020

Jayshree Thorat Jr. collage Of Science Karad

SSC with 75% 2017 - 2018

Bhuteshwar Vidya Mandir Ambavade