

Joy Das

B.Sc. Agriculture (Hons.) | Business Development Associate

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📍 Kolkata, West Bengal

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Professional Profile

Results-driven B.Sc. Agriculture Graduate (2025) with a strong foundation in technical crop knowledge and proven sales expertise. Currently completing a high-impact internship at ICICI Prudential, where I successfully managed Agency Channel operations, including the recruitment, onboarding, and training of financial agents. Skilled in translating technical agricultural concepts into business opportunities and building long-term client relationships. Adept at field surveys, market analysis, and rural community engagement. Seeking to leverage my background in sales grit and agricultural science to drive growth in a Business Development or Agri-Business Management role

Professional Experience

Apprenticeship Sales | ICICI Prudential Life Insurance Co. 09/2025 – 03/2026 | Kolkata, WB
Agent Recruitment & Training: Successfully identified, recruited, and onboarded new agents to expand the agency distribution network.
Relationship Management: Acted as a mentor to agents, helping them identify leads and close sales.
Market Strategy: Analyzed local market trends to position insurance products as essential wealth-protection tools.

Intern | Kataganj Spandan Group 12/2024 – 03/2025 | Kolkata, WB
Awareness creation and survey report preparation in agricultural communities.

Education

B.Sc. (Hons.) Agriculture, Sister Nivedita University 06/2021 – 06/2025 | Kolkata, India
CGPA: 7.2

Higher Secondary (10+2 Science), Kendriya Vidyalaya BSF 04/2021 | Jalpaiguri, India
Percentage: 80%

Secondary Education(10th Standard), Techno India Group Public School 04/2019 | Coochebehar, India
Percentage:91.4%

Projects

Field Trainee | Rural Agricultural Work Experience (RAWEX) 08/2024 – 12/2024
Farmer Advisory: Provided on-ground technical support to farmers regarding crop production and protection.
Rural Surveying: Conducted intensive farmer surveys to understand socio-economic conditions and agricultural challenges.

Skills

Sales and Business Development	MS Excel
Technical Agricultural	Strong communication Skills
Field Survey & Data Collection	Adaptability and Problem Solving

Languages

English	Hindi
Bengali	