

Rohit

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SKILLS

- **Tools/Platforms:** MS Office (Word, PowerPoint, Excel)
- **Domain skills:** Crop management, Soil testing, Agriculture extension, Agri data analysis.
- **Soft Skills:** Problem solving, Teamwork, Adaptability, Time management.

EXPERIENCE

Bharat Skillz

June 2025 - Present

Business Development Executive

- Managed student engagement through the company dashboard.
- Received and handled assigned leads or numbers from the dashboard for outreach.
- Pitched and promoted educational courses to potential students to generate sales.
- Created and managed student groups to generate qualified leads and increase course enrollments.
- Followed up with interested students regularly to address their doubts and ensure a smooth enrollment process.
- Maintained proper records of leads, follow-ups, and conversions on the dashboard.
- Helped improve student experience by providing guidance and resolving issues during the onboarding stage.

PROJECTS

Solar tube light

October 2024

- Developed a working model of a solar tube light system utilizing solar panels to store energy for efficient nighttime lighting.
- Demonstrated sustainable, low-cost lighting suitable for rural and off-grid areas.

CERTIFICATES/CERTIFICATIONS

- Waste to Wealth, Bangla Susthayi Krishi Foundation August 2025
- Power BI, Office Masters July 2025
- Microsoft Excel 365 certification program, Grant Thornton Bharat. November 2024
- Sustainable Agriculture Land Management, University of Florida, Coursera. March 2023
- Discover best farming practices for a sustainable future, University of Western Australia, Coursera. March 2023
- Microsoft Office Complete Course, Udemy. February 2023

CO-CURRICULAR ACTIVITIES

- Agrithon, Department of Student Research and Project, LPU January 2025
- Spring Flower Show and Workshop, 2nd position in cut flower March 2024
- World Soil Day December 2023

EDUCATION

- Lovely Professional University Punjab, India
Bachelor of Science (Honours) in Agriculture; CGPA: 6.28 Since August 2022
- Ram Krishna Dwarika College Patna, Bihar
Intermediate, Science; Percentage: 64% April 2020 - February 2022
- ST. Karen's High School Patna, Bihar
Matriculation; Percentage: 65% April 2018 - March 2019